

Evidence Threshold Worksheet

Domain Methods

WHAT THIS WORKSHEET IS FOR

Use this sheet to classify one analytics ask before the room funds the wrong version of the fix.

1. NAME THE ASK IN SCOPE

- Proposed cleanup, governance, translation, or implementation move: _____
- Which recurring decision or workflow is currently breaking: _____
- Which team wants action first: _____

2. GATHER THE PROOF YOU ALREADY HAVE

- What repeated caveat, manual rescue, or reporting fight is visible now? _
- Which metric, deck, or workflow keeps showing the same break? _____
- What would a skeptical exec ask to see next? _____

3. TEST FOR A DIRECTIONAL CASE

- Is the pain repeated, visible, and specific enough to name? yes / no
- Do we still need scope, owner clarity, or cleaner framing first? yes / no
- If yes, what translation or scoping move comes next? _____

4. TEST FOR AN OPERATING CASE

- Can we name one workflow or meeting that is slowed by this break? yes / no
- Can we describe one scoped fix that would remove operating drag? yes / no
- What measurable tax are we paying if we wait? _____

5. TEST FOR AN EXECUTIVE-BUDGET CASE

- Is the owner path clear enough for a larger investment ask? yes / no
- Can we explain the phased scope without hand-waving? yes / no

- What leadership-level risk or cost is now visible? _____

6. MARK THE SAFE NEXT DECISION

- Directional case only -> fund translation / workshop / narrow audit

- Operating case -> fund scoped cleanup or one implementation slice

- Executive-budget case -> build the larger investment package

- Which threshold fits today: _____

7. STOP THE OVERREACH

- What version of the ask is still too big for the current proof? _____

- What proof upgrade would move this up one threshold? _____

NEXT STEPS

- Translate the Ask if the problem is real but the proposal is still blurry.

- Use Data Foundation if the proof already points to definition, warehouse, or reporting trust debt that now needs implementation work.